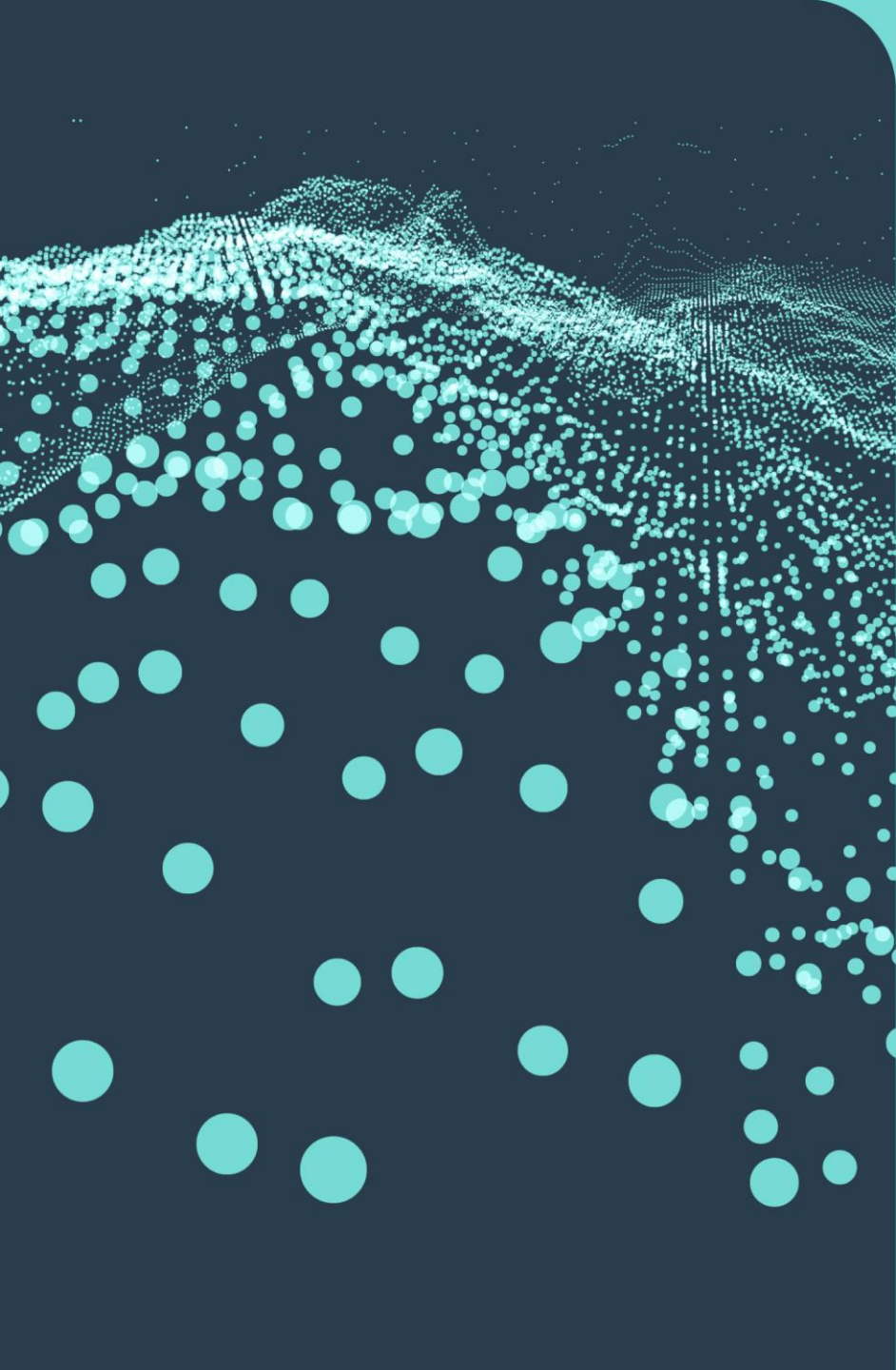


Evergreen Lifestyle

Rubicon

14 December
2022



Background to Rubicon



Rubicon Energy

Rubicon Energy caters to all our EPC and installer partners' solar PV, energy storage, and off-grid system needs.

As an industry-leading provider, we have a wide range of solar PV products, and our energy storage solutions include both lithium and lead batteries. This equipment is wrapped with software and services, using Rubicon's platform and toolset, allowing clients to build their businesses quicker and more effectively.

Platform partners, such as financial institutions can also leverage Rubicon's platform and installer base to deliver a standardised and trusted solution to their client base.

Rubicon GLASS

The GLASS platform is an all-in-one software solution for our trusted EPC and installer customers. The software provides the end-user with an accurate estimate of the costs and returns involved in selecting an appropriate energy solution for their home.

The GLASS platform behind the calculators ensures that the installer who contacts the end customer is a trusted and reputable partner, making use of quality products and installation practices. Sharing site-specific details with the installer allows them to gain an understanding of the requirements, expectations, and site restrictions before carrying out a site visit, allowing for a more productive initial engagement.

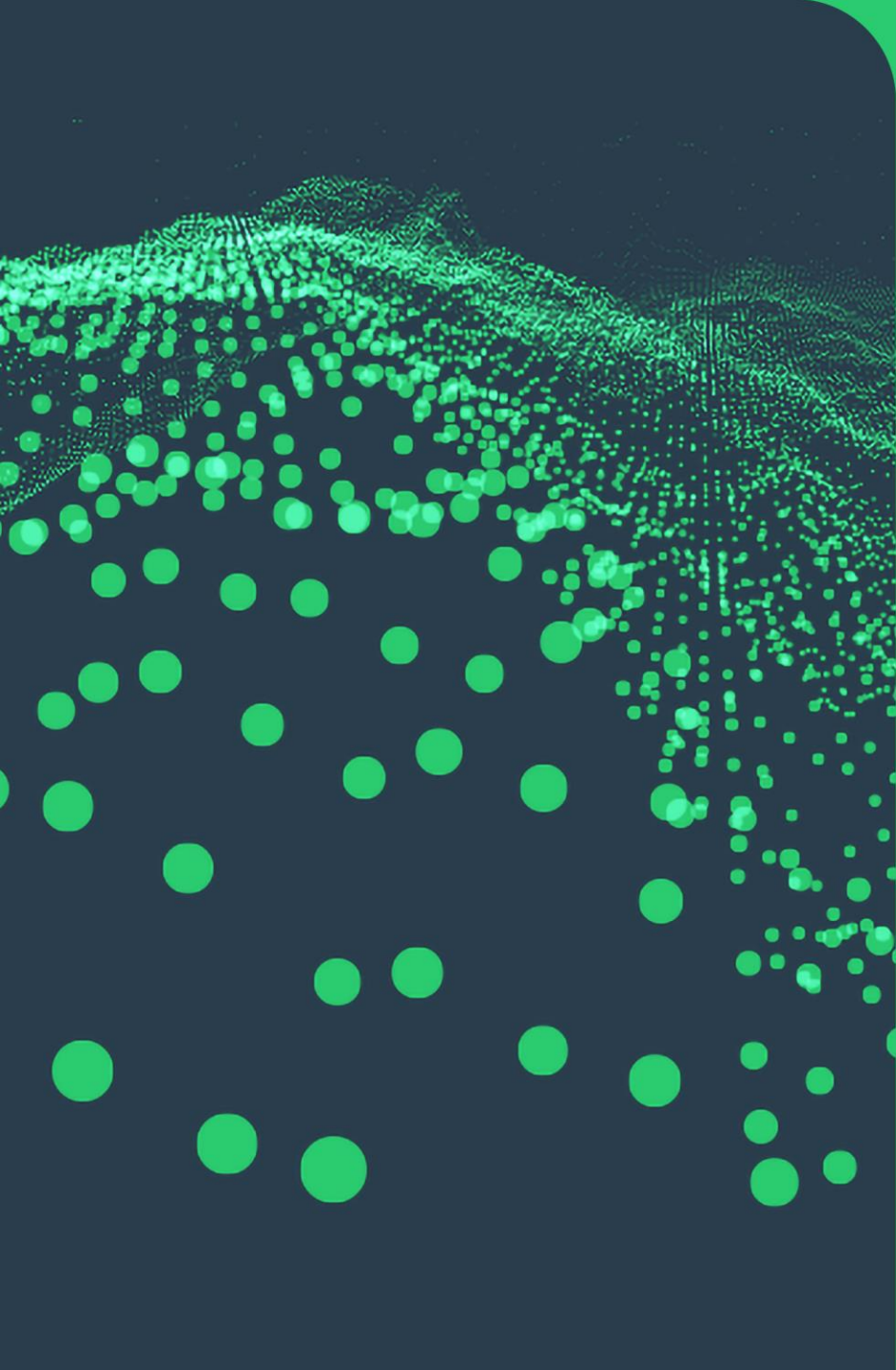
OUR DIFFERENTIATOR

Rubicon offers a platform that brings together a trusted installer network

The GLASS platform can be leveraged to carry out a large-scale rollout such as that proposed by Evergreen Lifestyle. The platform is flexible, allowing many components to be customised and sections white-labelled to Evergreen Lifestyle's requirements.

The standardised kit approach set out in GLASS ensures that all customers will receive a consistent offering and uniform pricing. The kit selection can also be updated when required, ensuring the customer requirements and expectations are always met.

Evergreen Lifestyle's financed offerings can be integrated into the calculator and platform, ensuring that the customer is not only educated on the products and system benefits, but also understands the Evergreen Lifestyle offering from the start.



Product information

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Deye Hybrid inverter

- As a hybrid inverter, the Deye inverter is an all-in-one solution to solar and battery-back-up. Perfect as a start with or without solar modules.
- Deye hybrid inverters could be a single phase 5kW or 8kW inverter, adopting a 48V battery-pack. So, the solar energy storage system is safer and more reliable compared with high voltage battery system
- The Deye Hybrid kits include the inverter with 5-10kWh of Weco battery back-up and associated componentry.
- If solar is not selected in the kit offering, it can be retrofitted to existing core components.

Individual inverter capacity: 5 or 8 kW

Wall-mounted (indoor)

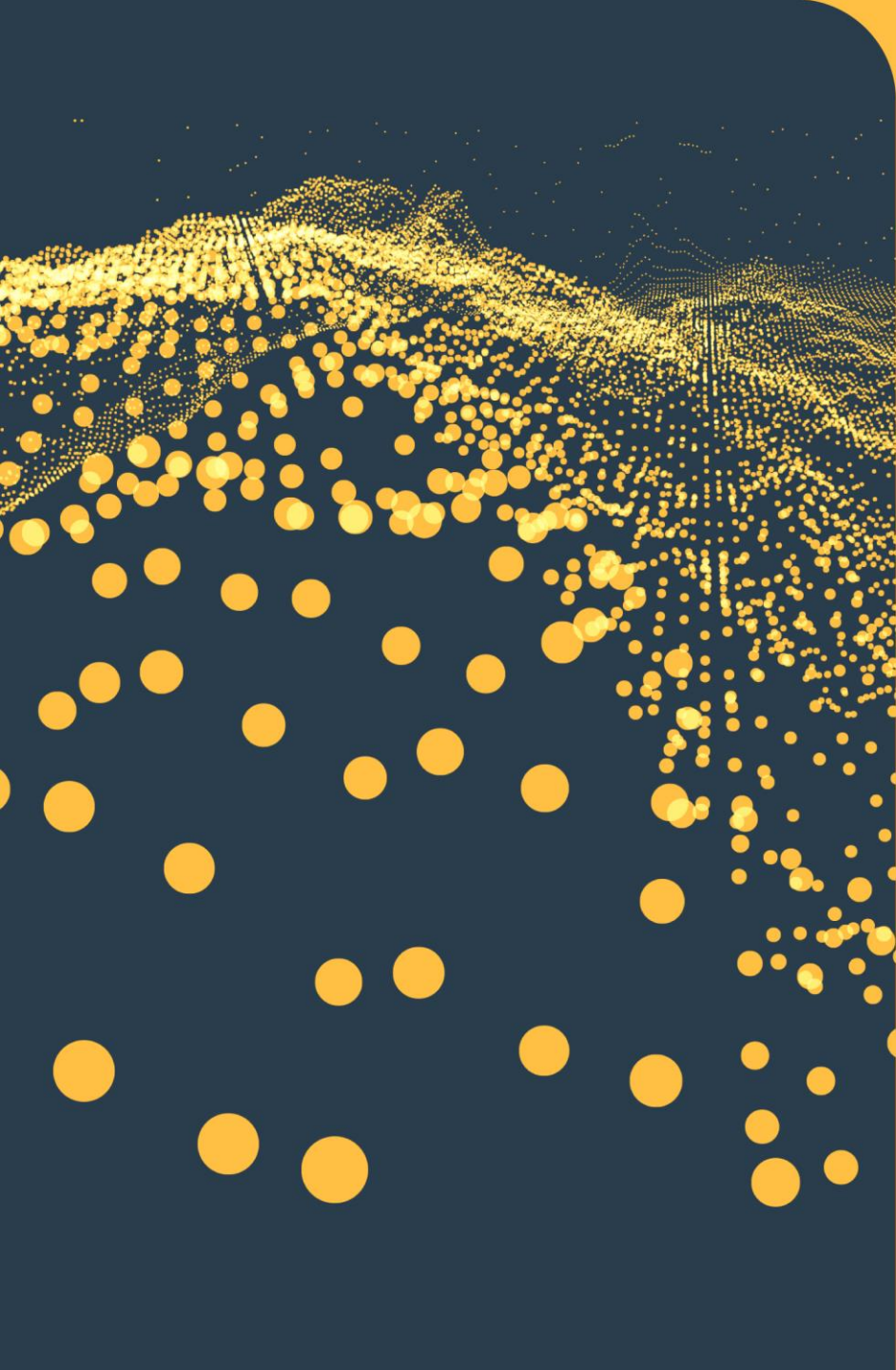
Compatible with low-voltage batteries (Weco)

2 x MPPT's

Warranty: 5 years, upgradeable to 10 years

Certified by NRS 097-2-1 & City of CPT approved

The Deye logo consists of the word "Deye" in a blue, sans-serif font. The letter "D" is stylized with a red square above its top-left corner.



Offering and kit breakdown

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Deye Hybrid solution

The main function of this kit is to have battery back-up for use in loadshedding, where solar can be added directly to the unit if required. The battery is charged with the grid if no solar is added. The capacity of the system can be increased to service larger single-phase, or three-phase sites by adding multiple Deye devices in parallel. Battery capacity can be easily increased by adding additional battery modules.

Pro's

- Possibility of energy storage to be used during loadshedding
- Solar can be added to the same core componentry

Con's

- Batteries have no means to charge should the grid fail for multiple hours/days without the addition of solar.

Deye Hybrid (back-up only)

The main function of this kit is to have battery back-up for use in loadshedding. The battery is charged with the grid if no solar is added. Solar can be easily requested or retrofitted with the same inverter.

The pricing below includes the standardised core componentry, as well as standard lengths of cable and protection devices

Item	Total Retail Price (incl. VAT)
5kW Deye , 5kWh Weco battery kit & installation	R 86 500
5kW Deye, 10kWh Weco battery kit & installation	R 131 500
8kW Deye, 10kWh Weco battery kit & installation	R 151 800



Deye Hybrid (solar & back-up)

The main function of this kit is to have battery back-up for use in loadshedding. The battery is charged with the solar generation in excess after powering the loads.

The pricing below includes the standardised core componentry, as well as standard lengths of cable and protection devices

Item	Total Retail Price (incl. VAT)
5kW Deye, 5kWh Weco battery & 3kWp Solar kit & installation	R 157 500
5kW Deye, 10kWh Weco battery & 5kWp Solar kit & installation	R 215 500
8kW Deye, 10kWh Weco battery & 8kWp Solar kit & installation	R 266 500



THANK YOU