



**solarsaver**  
rent the sun

Evergreen Lifestyle  
Residential Back-up Systems  
15 December 2022



# Who is SolarSaver?

The SolarSaver group was founded with a view to offering clients a unique solar rental solution that doesn't require them to put up any capital or financial guarantees. The concept has proven extremely popular and SolarSaver now runs the largest fleet of self-financed C&I solar installations in Southern Africa.

## **Technical Capacity**

SolarSaver and its technical arm, Sedgeley Energy, have been operating in the renewable energy and energy efficiency space since 2009. Having elected to focus exclusively on roof-top solar photovoltaic systems in 2015, the team has grown to be one of the predominant players in the regional solar industry, completing multiple new installations every month.

SolarSaver completes all its projects in-house, with engineering and installation teams in Johannesburg, Cape Town, Windhoek and Gaborone.

## **Financial Capacity**

SolarSaver's track record has attracted a number of well-respected investors and the group has access to substantial equity and debt capital for purposes of developing its solar rental portfolio.

SolarSaver's key funders include:

- Pembani-Remgro Infrastructure Fund (PRIF), an international private equity fund that focuses on infrastructure investments in Africa.
- Stimulus Investments Limited, a Namibian private equity fund managed by Ashburton Investments (part of the FirstRand Group).
- The Government Institution Pension Fund of Namibia.
- First National Bank (Namibia).
- Investec Bank Limited (South Africa).

SolarSaver's funders play an active role in the development and management of the group's solar portfolio throughout Southern Africa.

## **Black Economic Empowerment**

In June 2021, SolarSaver entered into a B-BBEE transaction which saw Solar Saver SA (our South African vehicle) becoming 51% black-owned in terms of the Broad-Based Black Economic Empowerment Act. Solar Saver SA now qualifies as a Level 2 BEE Contributor under the Codes.

# Project Experience

SolarSaver has completed over 350 projects in South Africa, Namibia and Botswana. The majority of these are managed by SolarSaver in terms of PPA and rent-to-own contracts. Installations include systems for shopping centres, hotels, hospitals, farms and factories. Some examples include:

Meadowridge Service Station, Cape Town



Cresta Shopping Centre, Johannesburg



Little Kulala Lodge, Sossusvlei



Skeleton Coast Trawling, Luderitz



Mtuba Mall, Mtubatuba



Engen Service Station, Oshikuku



Windhoek Country Club Resort, Windhoek



Constantia Uitsig Estate, Constantia



Mashatu Terrace, Gaborone



# SolarSaver Portfolio



# Residential Systems

## System Options

Medium System

5 kVA inverter + 5.12 kWh battery storage

Large System

8 kVA inverter + 10.65 kWh battery storage

# Specifications: Medium System

## System Design

### Inverters:

1 x 5 kW Sunsynk Hybrid Inverter

### Battery System:

1 x Sunsynk Battery LFP Wall Mount 5.12kWh

Battery Controller

Battery Cabinets

### Other:

Battery Fuse Box, AC wiring and trunking

Transport

Installation and Commissioning

# Rent To Own: Medium System

Terms for the operation of the proposed system under our unique rent-to-own offering are outlined below:

Rent-to-Own	
Upfront cost	R 0.00
Contract Duration	10 years
Monthly Rental Charge	R 1 260.00
Annual Escalation	CPI+0%

# Purchase Quote: Medium System

A quotation for the outright purchase of the system is outlined below:

<b>SUMMARY QUOTATION</b>	<b>R</b>
Preliminary and General	2 909.48
Specified Equipment	65 051.39
Balance of System	8 500.00
Project Logistics	500.00
Design, Installation & Commissioning	6 167.04
<b>TOTAL</b>	<b>83 127.91</b>

The above figures are quoted exclusive of VAT.

# Specifications: Large System

## System Design

### Inverters:

1 x 8 kW Sunsynk Hybrid Inverter

### Battery System:

1 x Sunsynk Battery LFP Wall Mount 10.65kWh

Battery Controller

Battery Cabinets

### Other:

Battery Fuse Box, AC wiring and trunking

Transport

Installation and Commissioning

# Rent To Own: Large System

Terms for the operation of the proposed system under our unique rent-to-own offering are outlined below:

Rent-to-Own	
Upfront cost	R 0.00
Contract Duration	10 years
Monthly Rental Charge	R 2 100.00
Annual Escalation	CPI+0%

# Purchase Quote: Large System

A quotation for the outright purchase of the system is outlined below:

<b>SUMMARY QUOTATION</b>	<b>R</b>
Preliminary and General	4 732.06
Specified Equipment	112 003.13
Balance of System	8 500.00
Project Logistics	500.00
Design, Installation & Commissioning	9 466.47
<b>TOTAL</b>	<b>135 201.66</b>

The above figures are quoted exclusive of VAT.

# Disclaimer

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The figures and prices in this document are predicated on certain exchange rate assumptions and may need to be adjusted to account for material movements in the exchange rate prior to contract implementation. Similarly, the terms of the proposal contained herein are based on current information regarding project requirements and may change if project elements are amended. Any amendments to the terms of this proposal will be subject to both parties' prior written approval.

Quote is only valid for 30 days from the date of this proposal.

## CONTACT DETAILS

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