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Circular 12 - 2016

Evergreen Lifestyle Village Bergvliet 30 Homestead Avenue, Bergvliet, 7945

Dear Resident

## Fibre Optic Installation/Fibre to the Home (FTTH)

We are excited to announce the possible introduction of Fibre to the Home (FTTH) to our Evergreen Bergvliet Village, as discussed at a resident workshop held in October. Our IT specialists presented the cost implications and different packages offered by our service provider, Frogfoot and Vox Telelcoms. The idea is to initially establish the potential uptake by residents in Bergvliet. The potential utilisation of FTTH will determine whether an investment in the cost of installing fibre to the home, is made by the provider.

The more residents who indicate their interest in pursuing FTTH installation the greater Evergreen's leverage to negotiate the best possible deal with the providers for the installation.

There are many telecommunications operators and service providers to choose from, and many companies offer you a next generation broadband network. These broadband networks offer ultra high-speed connectivity direct to your home.

Why would you use FTTH? The main advantage is a more cost-efficient package for both a telephone connection (voice line) and data package (fast un-interrupted internet connection), 24/7 and 365 days service support. A further advantage is some providers offer access to Wifi connections via hotspots around South Africa.

One currently pays approximately R354 per month for a basic package with Telkom, which includes your telephone line rental and your ADSL line. In addition, your calls are charged at the standard rate. Once Fibre is installed you would be free to negotiate the best package with any service provider of your choice, to suit your need. This could be as little as R140 per month inclusive, see attached package options from Vox Telecoms for your information, as an example.

Please let me know as soon as possible whether you would be interested in FTTH by signing the attached "indication of interest" and dropping it off at reception at your earliest convenience.

Yours sincerely

Christine Dempers Village Manager